

# Jo A. Decker

Vice President – Business Development, Sales and Operations  
Global Solutions Division

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Jo A. Decker serves as vice president of business development, sales and operations for the Global Solutions Division of General Dynamics Information Technology. In this role, she is responsible for division business initiatives, strategic development of solutions and services, and customer and partner relationships across the U.S. Army, Navy, Marine Corps, Air Force, federal, state and local, and commercial customers. Prior to this assignment, Ms. Decker served as vice president of business development for the Defense Solutions Division of General Dynamics Information Technology.

Ms. Decker came to General Dynamics Information Technology after completing a career as a Senior Executive with the Department of the Navy. During her tenure, she held many of the most senior positions in the Department. Her most recent position was Assistant Deputy Chief of Naval Operations for Fleet Readiness and Logistics. In that role, she was the senior civilian responsible for ensuring all requirements, resources and policies were in line with high priority fleet needs. Concurrently, she served as Acting Principal Deputy Assistant Secretary of the Navy for Financial Management where she had oversight for all budgetary and fiscal responsibilities for the Department. Other assignments in her career included Director, Office of Program Appraisal for the Secretary of the Navy, Assistant Deputy Chief of Naval Operations for Integration of Capabilities and Resources, Director, Fiscal Operations for Military Personnel, Deputy Commander/Comptroller for Naval Air Systems Command, and Director, Assessments and Evaluations for the Office of Naval Intelligence.

Ms. Decker holds a bachelor's degree in Business Administration from Troy State University, Troy, AL, and has done graduate work at the University of West Florida and The University of Southern California. She has been recognized for her many accomplishments and extraordinary results, including the Department of Defense Distinguished Civilian award, which is the highest award that a defense civilian can receive. She has also received several Department of Navy distinguished civilian awards, superior civilian awards, the Department of Defense Senior Women's Leadership Award and the Naval Intelligence Distinguished Civilian Award.